

OLIVA



20
25

COMPANY PROFILE

Russian Federation / Kazakhstan / Georgia



2024

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COMPANY OVERVIEW

Confidential: For internal use only!

Oliva is private Company Authorized Franchisee manufacturers & developers of Pharmaceuticals, Hi-Tech medical device, equipment, software solutions and IT projects integrator for Government Medical Facilities.

Type of Activity: Medical Devices, Equipment, Software & Hardware Distribution (System Integration)

► **Company’s Key Strengths:**

People Passionate Team is our greatest strengths. The “Oliva” Company is built from professionals in every area. Our employees not only have experience, but always ready for new challenges;	Business reputation References and acknowledgment of achievements;
Experience Deep medical devices products and market understanding, long-term vision and know-how. Wide successfully completed Project Portfolio in Medical Devices and Equipment industries, distribution channels opening and Franchise Management of Hi-Tech Companies;	Products & Solutions The Company’s product portfolio consists of “AAA” developers and manufacturers from the USA and EU, which are included in the list of the top 5 (five) world leaders in the production of high-tech medical devices and developers of Neuroimaging Stroke Software Platform Powered by AI;
Exclusive Partner Status Exclusive Marketing and Distribution Agreements with International manufacturers;	Scientific support and technology integration Organization of thematic workshops with the involvement of international experts for implementation of proposed technologies.

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FRANCHISES



Oliva Company Partners list:



EXPERTISE

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Franchise Management & Distribution Strategic Planning;

Government Procurement Participation for Medical Devices, Equipment, IT hardware & software supplement;

Cargo logistics & warehousing in accordance with ISO Standard and International practices;

Thematic work-shops & master - classes organization for healthcare system specialists;

Pharmaceuticals, Medical Devices & Equipment Registration;

New Distribution Channels Development and Hi-Tech Technologies Integration to the National Healthcare System.

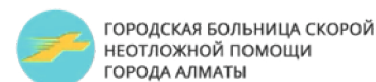
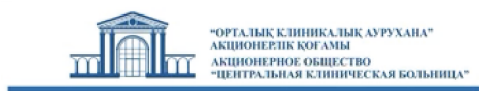


Oliva Company is Certified by Certificate of Compliance to ISO 9001-2016 (ISO 9001:2015): Quality Management System Requirements



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KEY HEALTHCARE PARTNERS



- We are systematically supporting and organizing scientific events in collaboration with the following organizations:

Collaboration in the field of improving the level of professional qualifications of healthcare specialists.

01 Kazakh Association of Neurosurgeons Kazakhstan, Astana city, JSC «National Neurosurgery Center» www.neurosurgeons.kz	02 Department of Neurosurgery, Medical University named after Prof. Asfendiyarov – Kazakhstan Kazakhstan, Almaty city, City Clinical Hospital №7 www.kaznmu.edu.kz	03 Kaz Neuro LLC/«NeuroAddicts» ESMINT Member of the European Society of Minimally Invasive Technologies Kazakhstan, Astana / Almaty – JSC «Central Clinical Hospital» of the Presidential Administration of the Republic of Kazakhstan www.kazneuro.kz	04 Republican Society «Kazakh Society of Interventional Oncologists» Kazakhstan, Astana city, JSC «National Scientific Medical Center» www.ksior.kz
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- Participation in international congresses of high-tech industry in healthcare:

LINC, France

ESMINT, France

Essen Alice, Germany

SNIS, USA

CIRSE, Denmark

Slice, Germany and others

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FRANCHISE MANAGEMENT

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COMPANY'S ACHIEVEMENTS

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01

▼
TOP 5 (five) Franchisee for the integration of Hi-tech medical devices for neurosurgery, oncology, vascular X-ray surgery and radiology, the first launch of an AI-based IT solution in Kazakhstan FDA, CE complained;

02

▼
More than 100 (one hundred) products are registered in the Kazakhstan;

03

▼
Organizer of a limited market entry of advanced technologies for the treatment of stroke and cerebral vascular stenosis with the company Acandis GmbH, Germany with drug coverage;

04

▼
Participant and organizer of 6 (six) Thematic Congresses as a General and Platinum Partner;

05

▼
The main centers of Clinical Expertise for training in new technologies have been opened in the Kazakhstan.

06

▼
More than 60 (sixty) facilities have been opened in the Kazakhstan.

07

▼
Strategic partner of Penumbra Inc., USA.

08

▼
Leader of the League of Pioneers of the Implementation of New Technologies of the Boston Scientific Corp., USA by business growth indicators;

09

▼
Clinical support for healthcare professionals in publishing scientific articles in the International Clinical Literature;

REFERENCES

01

**City Clinical
Hospital No. 7**

Almaty, Kazakhstan

02

**JSC «Central Clinical Hospital» of
the Presidential Administration of
the Republic of Kazakhstan**

Almaty, Kazakhstan

03

**JSC «National Center of
Neurosurgery»**

Astana, Kazakhstan

04

**Hospital of the Medical Center
of the Presidential Administration
of the Republic of Kazakhstan**

Astana, Kazakhstan

05

**JSC «National Scientific
Medical Center»**

Astana, Kazakhstan

06

**Multidisciplinary Medical Center
named after Prof. Makazhanova**

Karaganda, Kazakhstan

07

**LLP «National Research
Center of Oncology»**

Almaty, Kazakhstan

► **Supported Association's & Scientific Societies:**



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IT-SOLUTIONS SYSTEM INTEGRATION

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► Information systems



► Information security



► Unified communications

Our Company's specialists use various approaches to implementing IT projects, offering several solution options based on your budget, capabilities and goals.

INFORMATION SYSTEMS

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Server solutions
and equipment



Data storage
systems



Virtualization



Back-up

- We offer comprehensive solutions from the following developers:


Hewlett Packard
Enterprise

vmware[®]

Lenovo

veeam

 **PURESTORAGE**[®]

FUJITSU

We do everything possible to ensure that your organization's valuable assets are protected - we provide security at different levels, offer modern solutions that comply with international standards and legislation.

► We are ready to provide the following valuable tools:

NGFW

Next generation
firewalls

WAF

Web application
firewall

NTA

Traffic analysis
system

MDM

Mobile device management
and security

SIEM

Solution for monitoring and
analyzing any network activity

PAM

Privileged access
management tool

Sandbox

Privileged access
management tool

Vulnerability scanners

Software for identifying security issues on computer network nodes

DLP

Protection against leaks of
confidential information

EDR

Detect and respond
to endpoint threats

UNIFIED COMMUNICATIONS

OLIVA

- Complex equipment for data transmission;

WI-FI and access points.

We are ready to offer a range of services for the design and implementation of any communication systems – from voice communication systems to integrated unified communications systems.



**Hewlett Packard
Enterprise**



CISCO

H3C

aruba

DPC (DATA PROCESSING CENTER)

OLIVA

Our goal is to provide a reliable, fault-tolerant and disaster-tolerant platform for running services in your organization's data center with the necessary computing power and data storage capacity, as well as high speed of information transfer and computing processes.

► Data Center Infrastructure Solution:

Uninterruptible power supplies and precision cooling

Ensure continuous, safe operation by protecting against power outages and overheating.

Server cabinets

Securely house and organize servers and network equipment, ensuring efficient airflow, optimized space, and easy maintenance.

Monitoring systems

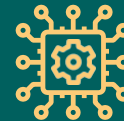
Provide real-time tracking and analysis of network and equipment performance, detecting issues before they cause downtime.



We design and build data centers, server rooms



Upgrade an existing data center



We will equip and install the necessary equipment



We provide service maintenance

SMART SECURITY SYSTEMS

OLIVA

- ▶ The Company's partners are world market leaders specializing in the development and supply of advanced information security and information technology tools.

Access control and management systems

Intelligent video surveillance and analytics systems.

- ▶ Reliable Solutions:



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Q&A

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